Young Retailer of the Year

2015 Call For Nominations

19th ANNUAL AWARDS PROGRAM

Nominate An Outstanding Young Person to Become One of the Hardware Industry's 2015 "Young Retailers of the Year"

Presented by:

NRHA
North American Retail Hardware Association

Sponsored by:

ahma
The Industry Advantage.

APEX TOOL GROUP

DELTA
see what Delta can do™

ipg™

Fluidmaster

Young Retailer of the Year

Scholarship Opportunity

The National Hardware Show® is generously providing two Young Retailer of the Year honorees who wish to participate in the 2015 Fall Session of NRHA's Retail Management Certification Program with scholarships. Each scholarship, valued at $5,000, will be awarded based on filling out a separate application that must accompany the Young Retailer of the Year Nomination Form. Go to www.NRHA.org/YROTY to download the Scholarship Application Form. For more information on the NRHA Retail Management Certification Program go to www.NRHA.org/RMCP.

PURPOSE OF THE AWARD

The need to identify and promote the next generation of young, aspiring independent home improvement retailers has never been greater to help ensure the success of the hardlines industry. This program recognizes the success and highlights the accomplishments of young hardware/home improvement retailers who represent retailing's future.

Who Is Eligible

Nominees should be role models to other aspiring young retailers and demonstrate potential for a promising career in the industry through dedication, positive attitude and outstanding job performance. Sales associates, supervisors, managers/owners and persons in other management positions at retail hardware and home center outlets in the United States and Canada 35 years of age and under are eligible for this award. (Age as of February 27, 2015.) All other past entrants who have not been honored are eligible to submit updated profiles. All nominees receive a certificate of nomination for their accomplishments.

Awards and Recognition

Young Retailer of the Year honorees in each category will receive:

- Industry-wide recognition for their accomplishments.
- A trip for two to the NRHA All-Industry Conference and National Hardware Show® May 5-7, 2015 in Las Vegas.
- A trophy recognizing this outstanding achievement.
- A feature article in *Hardware Retailing* magazine.
- A profile on NRHA's website.

All Entries Must Be Submitted by February 27, 2015.

HOW TO ENTER

All nominations MUST be accompanied with information detailing the accomplishments of the individual in the categories listed below. Documents to provide with the entry can include, but are not limited to, photographs, press clippings, letters of recommendation and other examples which support the achievements.

The nomination presentation should focus on the personal and professional activities and accomplishments of the entrant. All information that demonstrates the success of the entrant is encouraged. The judging is based on the entrant's performance. Judges consider accomplishments in the following four categories:

- **High Points of Career**—how the entrant has contributed to the success of the store, career advancements, other worthy achievements in the business. (Documentation of sales increases, profit, etc.)
- **Community Involvement**—successful retailers have always been involved in community activities to increase the profile of the store and develop increased customer loyalty. Show how the entrant has supported community activities.
- **Hardware Education**—continuing hardware education is important to keep pace with product knowledge, management techniques, etc., in order to stay abreast of changing conditions.
- **Bonus Activities**—other areas in which the entrant has distinguished himself or herself in their hardware/home center career.

Please include any photos relevant with the entry materials, including a head shot of applicant.

The entry form on the back of this brochure must accompany the supporting material.

Visit nrha.org/YROTY to view profiles of last year's honorees.

Categories of the Award

Outstanding "Young Retailers of the Year" will be chosen in each of three retail categories:

- Retail outlets with sales under $2 million
- Retail outlets with sales over $2 million
- Multiple-store retailers

Judging

The judges' decisions will be final. All submitted materials will become the sole possession of NRHA and will not be returned. Winners will be notified mid March 2015.

Presentation of Awards

Presentation of awards will take place Monday, May 4, 2015 in Las Vegas the night before the NRHA All-Industry Conference and National Hardware Show®.

Complete this entry form and attach to submission materials. Please submit all materials at one time.

2015 Nomination Form

Young Retailer of the Year

Entry deadline: February 27, 2015

Entrant's Name: _____ Date of Birth: _____

Home Address: _____

City, State, Zip: _____ Home Phone: _____

Current Position: _____

Current Retail Employer: _____

Store Address: _____

City, State, Zip: _____ Phone: _____

Email: _____ Fax: _____

❑ Please check if you would like to be considered for one of the two National Hardware Show® scholarships for NRHA's Retail Management Certification Program. Scholarship application must accompany this nomination form. Go to **www.nrha.org/YROTY** for more information and to download a scholarship application form.

Category Entered:

❑ Under $2 million sales volume ❑ Over $2 million sales volume ❑ Multiple-store retailers

Entry Submitted By: _____

Signed: _____ Date: _____

Email: _____ Telephone: _____

I agree to abide by the rules and the judges' decision. All decisions of the judges are final. All submitted materials will become the sole possession of the North American Retail Hardware Association and will not be returned.

NRHA
North American Retail Hardware Association

Send Your Entry Materials to:
North American Retail Hardware Association
6325 Digital Way #300 • Indianapolis, IN 46278
Attn: Allison DeWitt • Phone: 317-275-9414
Email: adewitt@nrha.org

Sponsored by:

ahma The Industry Advantage.

APEX TOOL GROUP

DELTA see what Delta can do™

Fluidmaster

ipg™